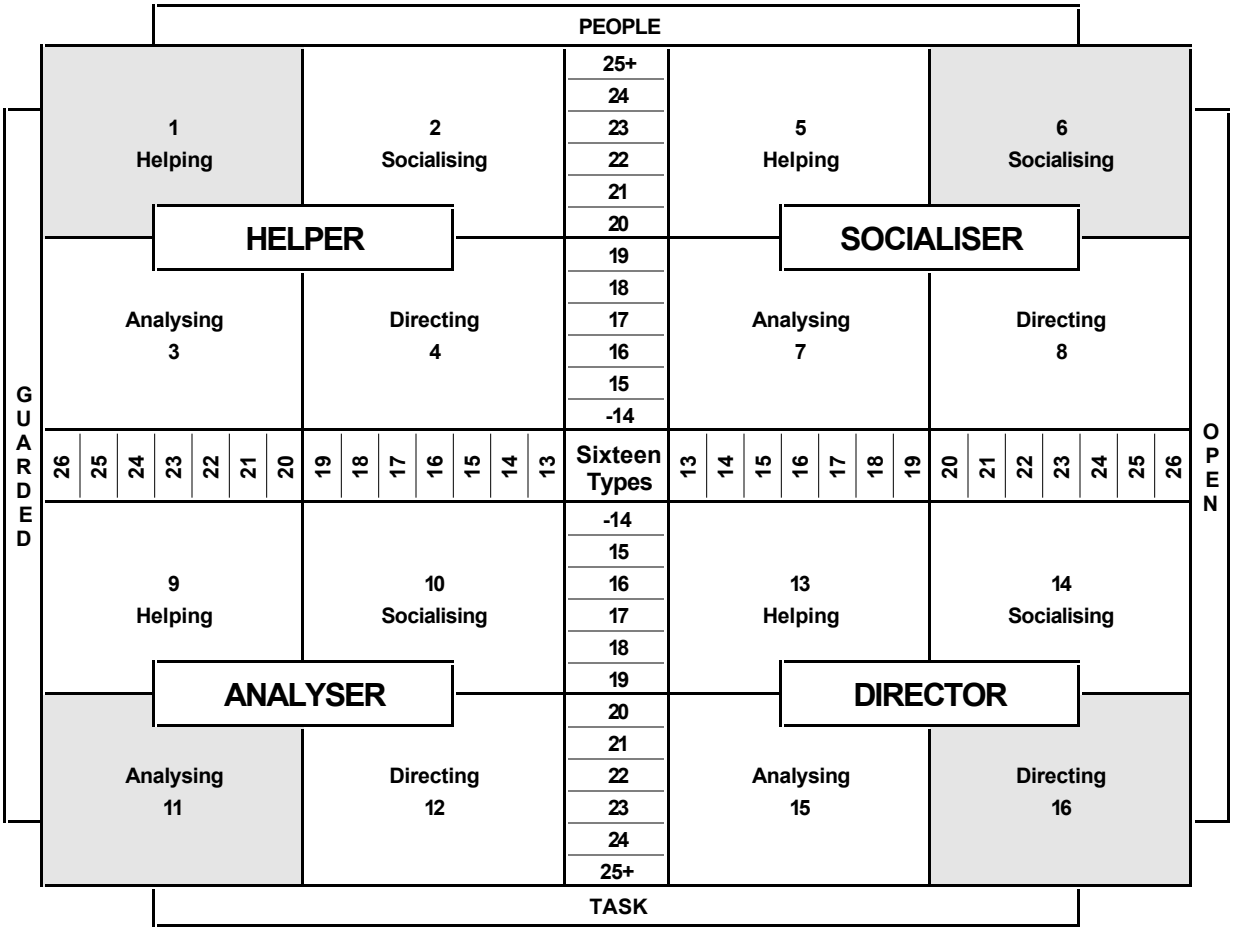
PEOPLE
1
Helping
2
Socialising
5
Helping
6
Socialising
HELPER
SOCIALISER
Analysing
3
Directing
4
Analysing
7
Directing
8
GUARDED
OPEN
26 25 24 23 22 21 20 19 18 17 16 15 14 13
Sixteen Types
13 14 15 16 17 18 19 20 21 22 23 24 25 26
25+ 24 23 22 21 20 19 18 17 16 15 -14
-14 15 16 17 18 19 20 21 22 23 24 25+
9
Helping
10
Socialising
13
Helping
14
Socialising
ANALYSER
DIRECTOR
Analysing
11
Directing
12
Analysing
15
Directing
16
TASK