



## **Bob Abrames**

**Salesologist  
Voyageur  
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### **Education & Personal Accomplishments**

- ❖ **Certified Travel Manager (CTM)**
- ❖ **Professional Salesologist**
- ❖ **Professional Speaker & Presenter**
- ❖ **Professional Writer and Author**
- ❖ **Professional television host and actor**
- ❖ **Certified Hypnotist (CHt)**
- ❖ **Past board-member of Canadian Institute of Travel Counsellors**
- ❖ **Past board-member of Association of Canadian Travel Agents**
- ❖ **Honorary Tourism Diploma ~ LaSalle College, Montreal**
- ❖ **Honours Tourism Diploma ~ Humber College, Toronto**
- ❖ **Holder of a Canadian Seaman's Passport**
- ❖ **Travelled to 76 countries and six continents to date**
- ❖ **A subscribed database of 43,000 travel professionals worldwide**
- ❖ **Published author of 13 books on selling, service, sellers and Energy**
- ❖ **Best selling author ~ Seizing Your Success**
- ❖ **Travel-trade correspondent for CanadaScope Magazine**
- ❖ **Writer for Travel Trade magazine USA**
- ❖ **Member of the Canadian Association of Journalists**
- ❖ **Partnership/Executive positions ~ Sunquest Vacations (US & Canada)**
- ❖ **Owned & managed two Travel Sales call centers**
- ❖ **Hosted a radio talk-show on Travel**
- ❖ **Owned the Travel Referral Network for independent agents**
- ❖ **Hosted a national travel show on the TSC Television Network**
- ❖ **Managed a Cruise Ship Operation in the Caribbean & Canada**